

# The Figures

## **Option A**

- £10\* paid to <u>you</u> per property
- 40% of recovered commission

## **Option B**

- £1 paid to <u>you</u> per property
- 50% of recovered commission
- \* On properties withdrawn in the last 60 days

Phone: 01872 672 676
E-mail: sales@miloutsource.co.uk

#### The Facts\*

- The potential fee income lost to agents as a result of withdrawals is a staggering £4 billion!
- 25% of withdrawn instructions sell within 6 months (of which 40% are due to pay you a fee).
- Higher priced properties are more likely to be withdrawn.

### **About Us**

- FCA regulated collectors
- In-house legal team
- SRA registered solicitors
- We work with over 100 Estate Agents!



# Withdrawn Properties

Our unique monitoring process ensures that you never need to miss out on fees!

Our service takes away the hassle and worry about withdrawn properties.

Simply send across the property address and date withdrawn, and leave the rest to us.

When we identify that a fee is due, we collect the money on your behalf.

Phone: 01872 672 676 E-mail: sales@miloutsource.co.uk

<sup>\*</sup>Based on figures from research carried out by industry experts.

"All the team at MIL Outsource have been fantastic and a pleasure to deal with, we can't wait to continue our working relationship with them all in the future."

# The process

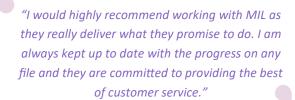
From withdrawal of the property we manage the whole process using the following steps;

- 1) Submit the property address and date withdrawn as soon as possible.
- 2) MIL monitors the property on a daily basis to identify when it has sold.
- 3) Once a fee is established we contact your customer to recover the unpaid fee.
- 4) If the debt remains unpaid, we escalate through the courts at no cost to your company.



# FAQ's

Do I keep the £10/£1 even if the property does not sell?	Yes
Will you purchase individual vendor withdrawals?	Yes
Can we submit historic withdrawals?	Yes, up to 3 years
Do you purchase withdrawals relating to any property value?	Yes
Do I get paid quickly after you receive instruction?	Yes
Is it best to send withdrawals as soon as possible?	Yes
Can I send multiple branches?	Yes







£0.00

### Cost Breakdown\*

Cost for monitoring	£0.00
Cost for tracing	£0.00
Cost for land registry	£0.00
Cost for reports	£0.00
Cost for administration	£0.00
Costs for Legal advice	£0.00
Costs for court action	£0.00

\*All figures have been rounded up, and yes, they are zero!

**Total** 

### **Contact Information**

Palace Building, Quay Street, Truro, TR1 2HE

Phone: 01872 672 676 E-mail: sales@miloutsource.co.uk